

A new method to go door to door is a plan that I have coined, Survey Evangelism

Our area is made up of 60% Catholic, 20% Lutheran, and the rest is miscellaneous. We can go out and spend two hours going door to door soul winning, and about half the people will not answer the door, and the others shut us down before we get started. I called another pastor in our area and he told me that in 4 weeks he only shares the Gospel about 5 times in all 4 weeks.

Here is the approach. All you need to get is a clip board and just go to the door and say:

Hi my name is _____ from _____. We are doing a survey concerning spiritual things. Would you mind giving your opinion on 7 brief questions?

- 1. Do you go to church regularly?**
- 2. In your opinion, why do people go to church?**
- 3. In your opinion, why do people not go to church?**
- 4. If you could hear a sermon on any topic you wanted, what would the topic be?**
- 5. What is the greatest need that the church needs to address today?**
- 6. Can a person be assured that they can go to Heaven when they die?**
- 7. On a scale from 1 to 10, ten being the highest how assured are you?**

After the seventh question, don't ask them, but tell them how you got saved, and how you are sure of your security in Heaven only through Jesus Christ.

I share the gospel with 90% of the people that I talk to now.

You will find that if you let them talk first they will be open to listening to you.

All that I ask is let me know how it goes for you. It has worked great for us.

[Click here to download the survey form](#)